



PREFERRED  
PARTNER

# UNLEASHING AI VALUE WITH FPT & NVIDIA

**YOUR STRATEGIC PARTNER FOR SCALABLE,  
RESPONSIBLE AI TRANSFORMATION**

**BUILT WITH  
NVIDIA  
BLUEPRINTS**





# FPT AI CAPABILITIES

## TO TACKLE BUSINESS CHALLENGES WHILE DELIVERING OUTCOMES

**33,000+ ASSOCIATES**

In 30 countries

**20+ YEARS**

In Software engineering

**13,000+ PROJECTS**

for customers

**98% CUSTOMER RETENTION**

**76 EMPLOYEE NPS RATE**

our people are happy to work for us

**30% CAGR**

compound annual growth rate—organic over the past 5 years

**94.94 NPS**

Net Promoter Scores

**88**

Offices

**ISO STANDARD**

27001:2013  
20000-1:2021  
13485:2021  
45001  
13498:2016  
22301  
26262

### Preferred Service Delivery Partner Status



**9,600+ NVIDIA Certificates**

**1,000+ Professionals in AI & Machine Learning**

**500+ AI Engineers**

**5,000+ Experts in BigData, Robotics, IoT, AR/VR and R&D**

### Global Launch Partner For Omniverse



Dedicated Omniverse Competency Team being deployed, capable of developing connectors, extensions, IsaacSim robotic simulation, Cloud XR, and heavy focus around Digital Twins industrial solutions.

### Expertise In Using GPUs In The Cloud



We have the highest level of partnerships with AWS, GCP, Azure

**5,000+** Cloud/DATA/AI Experts

# OUR 3 EXPERTISE PILLARS IN AI



## INDUSTRIAL AI

Supporting use-cases related to usage of AI in Industrial domain such as for Digital Twin and Simulation, Image and VLM for manufacturing



## ENTERPRISE AI

For your Enterprise Transformation in operations, product development and customer engagement leveraging AI and Data



## AI INFRASTRUCTURE

Supporting the modernization of your infrastructure with enterprise-grade architecture to support scalable/secured AI and Data workloads

**BUILD  
ONCE  
WITH**



**RUN  
EVERYWHERE  
ON**



# AI TRANSFORMATION SERVICES

**POWERED BY NVIDIA**

FPT NVIDIA-READY SOLUTIONS



DATA & AI JUMPSTART WITH NVIDIA

INDUSTRIAL AI SERVICES



**FPT'S AI  
TRANSFORMATION  
SERVICE**



DATA & AI GOVERNANCE

ENTERPRISE AI SERVICES



DATA ESTATE MODERNIZATION | AI INFRASTRUCTURE

# YOUR COMPANION ALONG YOUR AI TRANSFORMATION JOURNEY



## ONE-STOP-SHOP FOR YOUR SUCCESSFUL AI JOURNEY WITH NVIDIA

PHASE 1	PHASE 2	PHASE 3	PHASE 4	PHASE 5	PHASE 6
<p><b>Assessment</b></p> <p><b>Current State Analysis:</b> Evaluate existing systems and data infrastructure</p> <p><b>Readiness Audit:</b> Assess organizational readiness for Data-driven decision &amp; AI adoption</p> <p><b>Governance assessment:</b> Assess current organization data governance practices and maturity</p>	<p><b>Strategy &amp; Design</b></p> <p><b>Define Objectives:</b> Align AI goals with business strategy</p> <p><b>Prioritize Use-Cases:</b> Identify high-impact areas for AI applications</p> <p><b>Enterprise Design:</b> Domain Driven Design for Industrial/Enterprise application</p>	<p><b>Infrastructure Building</b></p> <p><b>Data Strategy:</b> Develop a plan for data integration and management</p> <p><b>Technology Stack:</b> Select appropriate tools and platforms and leverage NVIDIA blue-print architecture templates</p> <p><b>Advanced Infrastructure:</b> Modernize current cloud &amp; data infrastructure when required</p>	<p><b>AI Development</b></p> <p><b>Pilot Projects:</b> Start with MVP programs to test concepts for your AI Use-cases</p> <p><b>Integration:</b> Embed AI solutions into existing business workflows and industry applications</p> <p><b>Data Foundation:</b> Build data foundation layer through an iterative approach</p>	<p><b>Scaling Up</b></p> <p><b>Secure &amp; Scale:</b> Secure AI applications and scale them to company-wide population</p> <p><b>Performance Monitoring:</b> Use KPIs to measure success</p> <p><b>Continuous Improvement:</b> Iterate based on feedback and performance data</p> <p><b>AI Factory:</b> Develop more use-cases thanks to strong foundation leveraging FPT</p>	<p><b>Cultural Integration</b></p> <p><b>Training Programs:</b> Upskill employees for Data &amp; AI proficiency</p> <p><b>Change Management:</b> Foster acceptance and enthusiasm for Data &amp; AI-driven initiatives</p> <p><b>Data &amp; AI Governance:</b> Implement policies and processes for data &amp; AI governance</p>

# INDUSTRIAL AI

## DIGITAL TWIN – PHYSICAL REALITY MEETS VIRTUAL INNOVATION

Physically Based Visualization

Streamlined Communications

AI Optimized Operations

Robotics Integration

Physically Based Visualization

Streamlined Communication

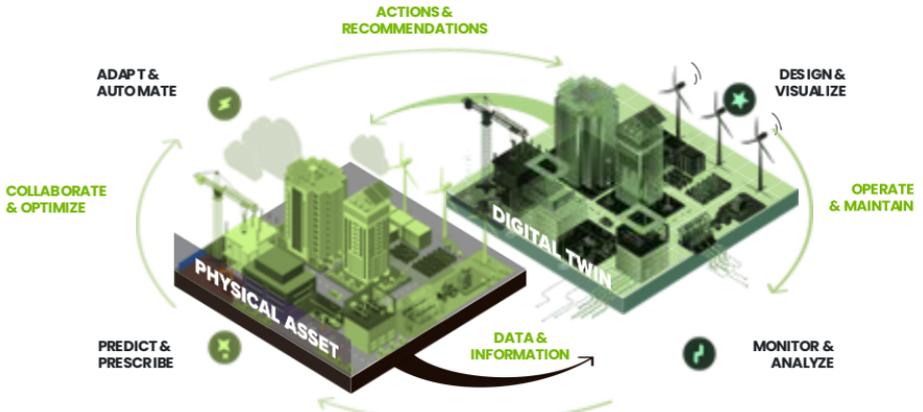
AI Optimized Operations

Robotics Integration



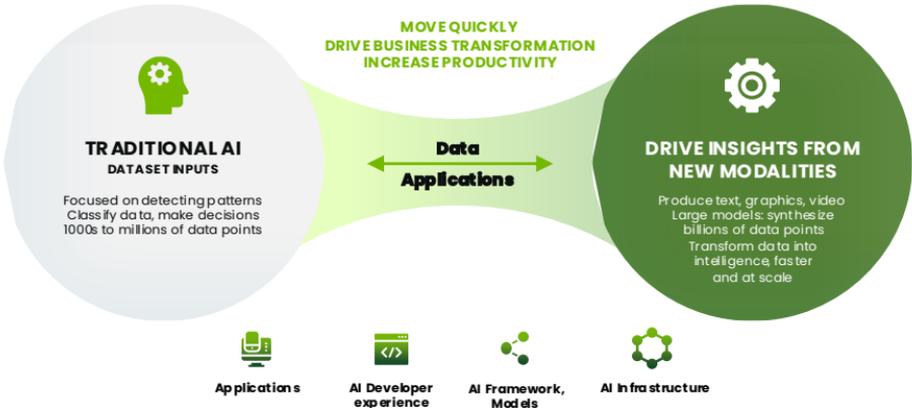
### FPT'S DIGITAL TWIN UNIQUENESS

DATA SCIENCE AI/ML	SECURITY	ROBOTICS	METAVERSE	EDGE & CLOUD COMPUTING
BIG DATA	INTERNET OF THINGS	SIMULATIONS	EXTENDED REALITY AR/VR/MR	



# ENTERPRISE AI

## UNLOCK BUSINESS POTENTIAL OPPORTUNITIES & CROSS-INDUSTRY TRANSFORMATION WITH GENERATIVE AI



### ASK QUESTIONS AGAINST KNOWLEDGE

**QUESTION ANSWERING**  
Enterprise search, Regulatory compliance, Medical discovery, Troubleshooting and FAQ

**SUMMARIZATION**  
Market research, Financial and legal analysis, Patient history, Incident reporting

**KNOWLEDGE GRAPHS**  
Inventory management, Regulatory compliance, Medical coding, Operational excellence

**SIMILARITY SEARCH**  
Product recommendations, Patient matching, Investment opportunity discovery, Competitor analysis

### DERIVE INSIGHTS FROM KNOWLEDGE

**REASONING**  
Churn prediction, Fraud detection, Diagnosis assistance, Root cause analysis

**CLASSIFICATION**  
Customer segmentation, Transaction categorization, Patient triage, Defect detection

**TOPIC RECOGNITION**  
Market trends, Customer sentiment, Public health, Emerging technologies

**KEY-VALUE EXTRACTION**  
Claims processing, KYC data collection, BHR management, Order processing

### GENERATE NEW DATA BASED ON KNOWLEDGE

**CONVERSATION**  
Customer support, Financial advisor, Telemedicine, Operations assistant

**TEXT GENERATION**  
Personalized marketing, Patient education, Financial reports, Technical documentation

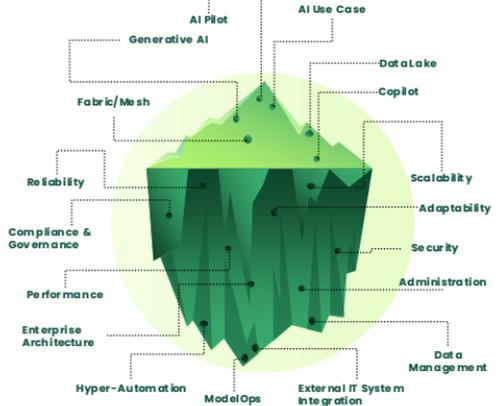
**CODE GENERATION**  
Coding assistance, Language conversion, API integration, Test case generation

**LANGUAGE TRANSLATION**  
Multilingual support, Medical research translation, Global compliance

# AI ENTERPRISE INFRASTRUCTURE

## WELL ARCHITECTED AI INFRASTRUCTURE BY FPT

- Embedding as a core-design both horizontal & vertical scalability and security.
- Supporting full data and AI governance to manage compliance across use cases.
- Integrating fault management and recovery to support critical business use cases.
- Tackling under-waterline design principles for scalability from proof-of-concepts to enterprise-wide use cases.
- Implementing advanced data modeling techniques mixing data & business point-of-view (data ontology)
- Leveraging state-of-the-art tech stack from cloud providers and NVIDIA



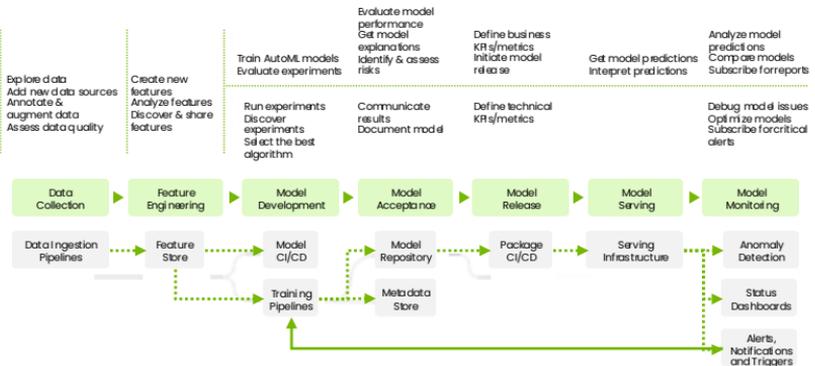
## AI OPERATION & GOVERNANCE

Our governance framework helps organizations define the key cross-organizational workflows, user journeys, personas, and a service blueprint throughout the DS/ML lifecycle, experimentation, development, production, and maintenance operations.

**SMES/  
BUSINESS USERS**

**DATA  
SCIENTISTS**

**BACKEND  
AI WORKFLOW**



## BOOK YOUR SESSION

**LAN, Nguyen Thi Quynh (Ms.)**  
 NVIDIA Global Partnership Manager, Business Director at FPT AI Center, FPT Corporation  
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*Being the forefront of next-generation AI solutions, FPT leverages NVIDIA Blueprints, NVIDIA NIM microservices, and the NVIDIA NeMo framework – key components of the NVIDIA AI Enterprise Platform – to develop advanced, industry-specific AI capabilities.*

*Through this pioneering approach, FPT is committed to building robust, data-driven AI flywheels that accelerate innovation, shorten time-to-value, and deliver sustained business impact for clients worldwide.*

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