

# Why FPT?

**20+ years**  
of BFSI experience

**200+**  
BFSI clients

**500+**  
Insurance-related Certificates

**3000+**  
BFSI Engineers

## EXTENSIVE PARTNER NETWORK



**3 000+** experts  
Microsoft qualified



**1 200+** experts  
AWS qualified



**1 500+**  
consultants SAP

Google Cloud **270+** Certificates   dataiku **2,400+** Certificates

NVIDIA **9,600+** Certificates   Palantir **180+** Certificates

LOMA **200+** Certificates   insureMO **40+** Certificates

TEMENOS T24   ORACLE PARTNER   vilja   audax   BACKBASE   LandingAI   outsystems   kyndryl

SITECORE   Adobe   Mila   UDACITY   odoo   Crayon   Squirra   NETVIBES   Peak3

## WORLDWIDE OPERATIONS

Local support for global expansion



## About FPT

FPT Corporation (FPT) is a globally leading technology and IT services provider headquartered in Vietnam and operates in three core sectors: Technology, Telecommunications, and Education.

Over more than three decades, FPT has consistently delivered impactful solutions to millions of individuals and tens of thousands of organizations worldwide. Committed to elevating Vietnam's position on the global tech map and delivering world-class solutions for global enterprises, the Corporation focuses on five strategic areas: Artificial Intelligence, Automotive, Semiconductor, Digital Transformation, and Green Transformation. In 2024, FPT reported a total revenue of **USD 2.47 billion** and a workforce of over **54,000 employees** across its core businesses.

## Contact us

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# BANKING, FINANCIAL SERVICES & INSURANCE

Digital transformation services & solution



# Reinventing BFSI for the digital age

## OUR SERVICES & SOLUTIONS



### Retail Banking

Focuses on providing financial products and services to individual consumers, such as checking and savings accounts, loans, credit cards, and personal wealth management.



### Corporate Banking

Focuses on providing financial products and services to individual consumers, such as checking and savings accounts, loans, credit cards, and personal wealth management.



### Fintech

Accelerate digital growth with cutting-edge fintech solutions—built for scale, compliance, and innovation in payments, e-wallets, lending, and Regtech.



### Insurance

Enable insurers to accelerate digital transformation by deploying next-gen technologies, optimizing operations, and scaling through legacy modernization.

## OUR PRODUCTS



Insurance Agent Journey, from Recruitment, Onboarding, Training and Career Development can be fully supported by IvyChat



Centralizes insurance processes, enabling agents to track sales and distribution efficiently for quick, accurate decisions.

# Proudly trusted by leading financial service providers



## SUCCESS STORIES

### Insurance

The client encountered multiple challenges including manual paperwork and delayed decision-making, high operational cost, and fraudulent claims.

FPT implemented an **AI-powered solution** to help the client **automate the underwriting & claim processing** and provide **lapse prediction** feature.

**STP rate** for claim processing increased to **55%** with **78% claims processed online**. The client also achieved **38% increase in STP rate** for underwriting & **8% cost saved** for identifying fraudulent claims.

### Lending

FPT has helped financial institutions overcome challenges in manual loan processing, inefficient risk assessment, and complex loan management with innovative solutions:

- **Loan Origination System (LOS)** automates loan applications, credit scoring, and underwriting while supporting omnichannel onboarding and AI-driven risk assessment to streamline the lending process.
- **Loan Management System (LMS)** enhances loan disbursement, repayment tracking, and compliance through automation.
- **Debt Collection solutions** enhance delinquency tracking and recovery rates.

### Banking

FPT has helped financial institutions enhance efficiency, security, and customer engagement with cutting-edge banking solutions:

- **AI-powered eKYC** automates identity verification, reducing account opening time from days to just 5 minutes.
- **RPA solutions** automates banking workflows, cutting thousands of manual work hours per year and reducing human errors by 98%.
- **Cloud-based BaaS solutions** help banks launch digital services 40% faster & integrate with third-party platforms.
- **Digital wallet & payment solutions** for the unbanked and underbanked users to access secure, fast, and low-cost transactions.
- **AI chatbots** for handling 2 million customer interactions, resolving 80% of inquiries, and providing 24/7 assistance.

### Capital Market

The client was looking for technology enhancement, aimed to cut down data silos, compliance automation.

- We implemented a comprehensive integration and automation solution to enhance connectivity, data analytics, and scalability:
- **Seamless CRM-ERP** integration eliminated data silos, improving decision-making and operational efficiency.
- **Low-code** compliance automation reduced manual effort by 70%, ensuring regulatory accuracy without IT dependency.
- **Advanced AI chatbot platform**, to handle over customer interactions from document input, resolving 80% of inquiries instantly and providing 24/7 assistance.
- **Employing blockchain's immutable ledger** for secure data management, ensuring data integrity, and boosting client trust.